



PEPPOL benefits everyone (not just Buyers).

For the Private Sector:

- * PEPPOL has created a secure and trusted community for universal electronic purchase to pay.
- * Connect your business to PEPPOL and communicate with all your trading partners in a secure and reliable manner.
- * The PEPPOL network delivers a universal dial tone for doing business electronically.
- * Avoid the cost and risk of multiple fragmented technologies for your supply chain systems.
- * Not just Government. Not just Europe. A World Wide eBusiness communication system.

For Service Providers:

- * Make your platform a PEPPOL Access Point and interconnect with other service providers without the need for separate agreements or additional charges.

The purpose of OpenPEPPOL is to enable European businesses to easily deal electronically with any European public sector buyers in their procurement processes, thereby increasing opportunities for greater competition for government contracts and providing better value for tax payers' money.

The Association provides an authoritative point of reference for networks of interoperable, PEPPOL-compliant infrastructure and the organisations that use it, ensuring high level governance and continuation of the agreement infrastructure. OpenPEPPOL provides its stakeholders with widely accepted technology standards and specifications, while ensuring sustainability and promoting and supporting the wider use of the PEPPOL specifications, building blocks and services.

Business to business use of the PEPPOL-compliant infrastructure and use of PEPPOL-components in other areas beyond procurement are also recognised as important and is encouraged by the Association. PEPPOL is currently being implemented in several European countries to date and interest is now increasing outside of the EU.

For further information on how to become PEPPOL complaint and exchange electronic documents within the PEPPOL network please contact. info@peppol.eu

Web address: www.peppol.eu



"TO ENABLE BUSINESSES TO COMMUNICATE ELECTRONICALLY WITH ANY EUROPEAN GOVERNMENT INSTITUTION IN THE PROCUREMENT PROCESS, INCREASING EFFICIENCIES AND REDUCING COSTS."



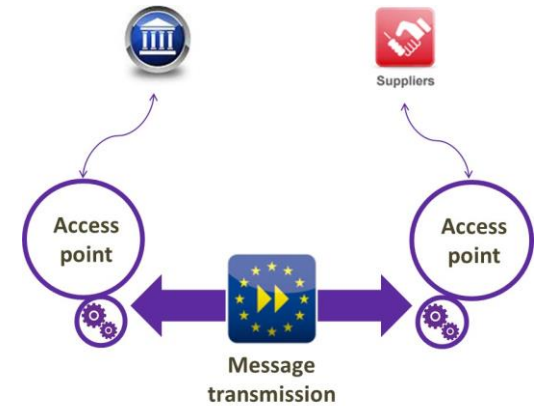
PEPPOL Benefits

PEPPOL reduces the cost and complexity of implementing eProcurement solutions based on one single set of standard specifications (PEPPOL BIS) that can be accepted by any public sector authority across the EU, instead of adapting to a multitude of formats and non-compatible standards

With PEPPOL's 4-corner network model, organisations are no longer compelled to enter into multiple agreements with the providers of each of their customers. They choose their own single Access Point provider and use a single format or standard and method of communication to reach all buyers within the PEPPOL network.

Significantly improves the on-boarding process to any organisation within the Network PEPPOL maintains a centralised Service Metadata Locator, for finding the delivery details (network address) of any PEPPOL participant, which also identifies the PEPPOL documents that the receiver can accept.

No roaming fees between Access Points provides an open and accessible eProcurement market across borders, providing opportunities for greater competition while lowering sourcing costs for buyers.



What is PEPPOL?

PEPPOL is based on three major pillars:

1. the network (PEPPOL Transport Infrastructure)
2. the document specifications (PEPPOL Business Interoperability Specifications -BIS)
3. the legal framework that defines the network governance (PEPPOL Transport Infrastructure Agreements)

What makes PEPPOL different?

Pan European Public Procurement Online

- Provides a common interoperable Business transaction standard across EU public sector bodies and their supply chain
- Prevents the mandated use of any single provider
- Ensures that all AP (Access Point) providers are certified to meet the standards and operating rules

Quantifiable Returns Achieved Through Integration

- Improved communications within the supply chain
- Faster Payments
- Reduced inventory carrying costs up to 50%
- Reduced obsolescence costs by 80%
- Improved delivery rating or service rates up to 15%
- Reduced inventory by 17% after implementing EDI/web
- Decreased inventory turnover by 8.3 days
- Reduced supplier expediting/premium freight by 18%
- Significant reduction in disputes