



# AP/SMP Recruitment

OpenPEPPOL  
process and procedure overview

# AP/SMP recruitment overview

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## Process area:

- Engage and onboard non PA members

## SUB processes (Please refer to sub process description for details)

- Membership approval
- AP/SMP on-boarding
- Membership billing

## Main Goal is to

- Expand the PEPPOL membership base

## Trigger

- Membership applications received
- General incoming inquiries from potential members

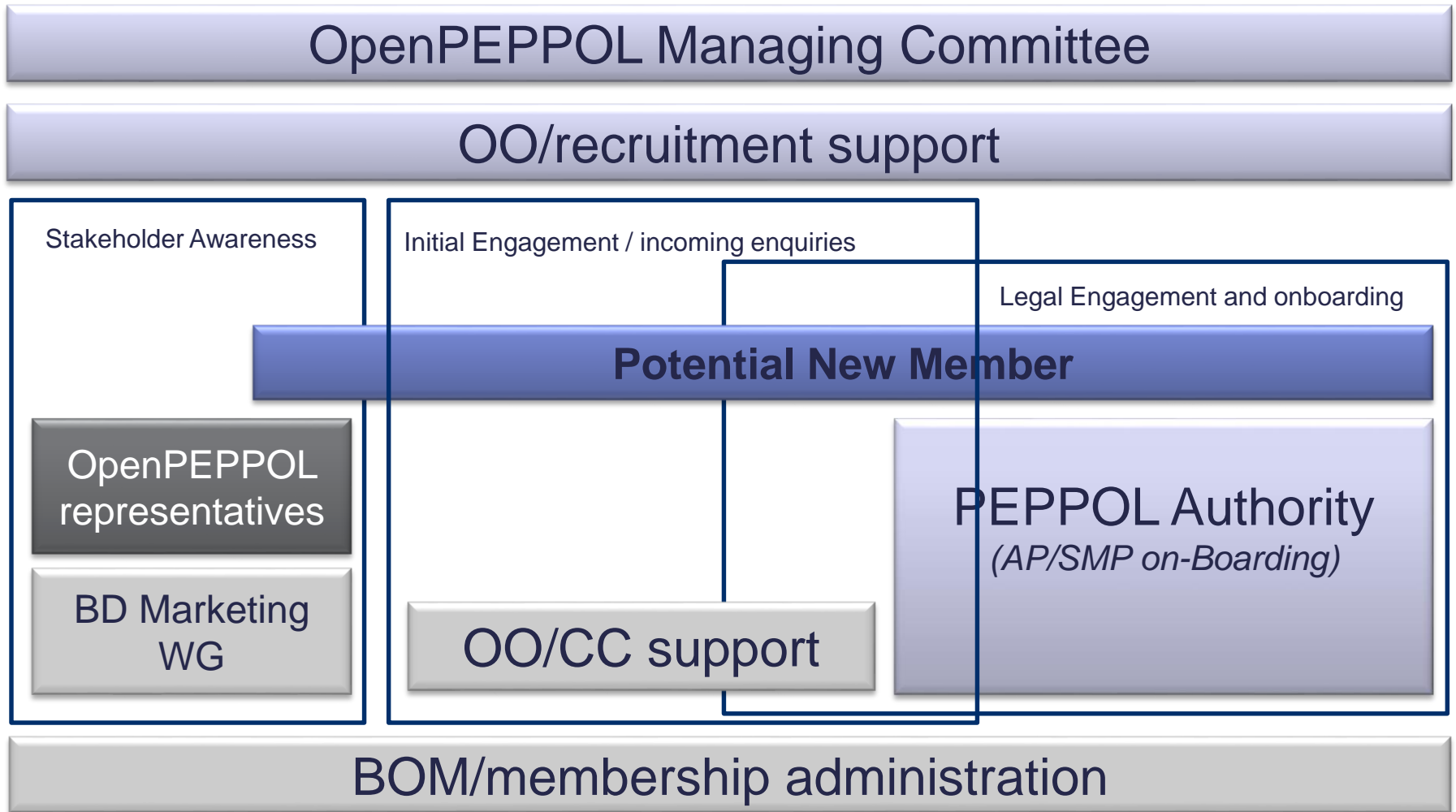
## Outcome:

- New member approved and on-boarded

## Documentation and reporting

- Membership application form
  - Signed PEPPOL Authority Agreement and annexes
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# AP/SMP recruitment Collaboration model



# Roles and responsibilities

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## **MC** (Strategic owner of the process)

- Approval of membership

## **BOM (onboarding coordinator)** (Administrative and financial anchor point)

- Responsible for overall coordination of the process
- Responding to applicant
- Administrative and financial onboarding and administrative.

## **Stakeholder Awareness representative** (Appointed OpenPEPPOL representatives)

- Represent OpenPEPPOL at events, seminars etc.

## **BD marketing WG** (WG established under OpenPEPPOL )

- Provide Marketing and awareness material to be used

## **PEPPOL Authority** – (Operational leader of engagement and on-boarding)

- Responsible for handling the PEPPOL TIA Authority agreement clarification and finalization
- National onboarding of AP & SMP's
- Provide annex 5 content to the TIA.
- Education and introduction to AP & SMP's

## **OO/CC support**

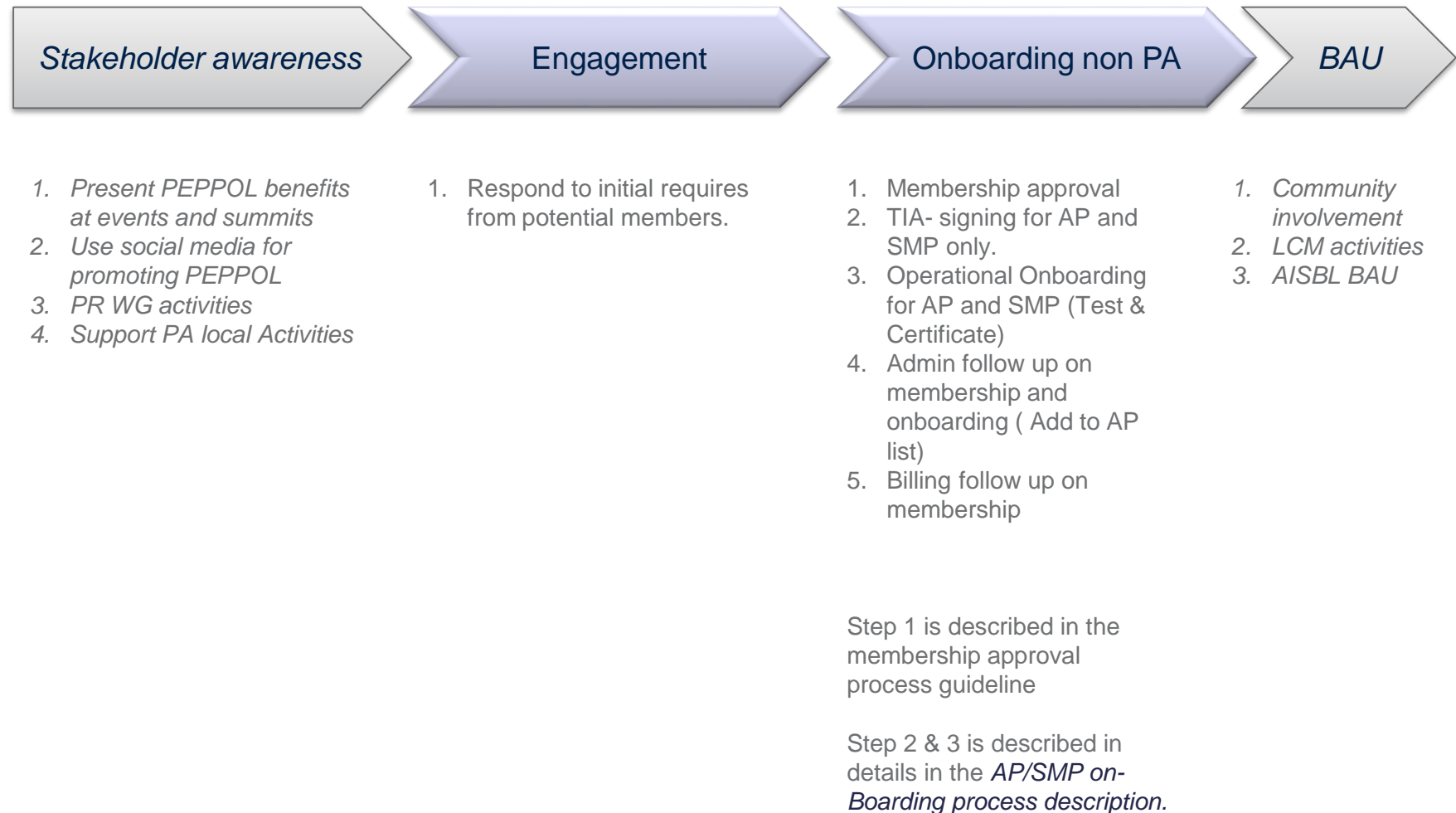
- Responding to incoming enquiries
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# Guideline for AP/SMP recruitment (policy)

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- AP & SMP members are free to choose any Open PEPPOLPA as their Authority
- By choosing a national PA as authority the AP/SMP members should be sure to apply to local legislation
- The local PA provides the member with the full Agreement package and support the AP SMP during the TIA signing process.
- The Local PA supports the new member during the Test and implementation phase.
- The new AP/SMP needs to have been approved as an OpenPEPPOL member before the PA can initiate the request for a Pilot/Test Certificate.

# Activity overview the BIG picture



# Templates and support documents

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- TIA agreement for AP and SMP and Annexes (please see AP/ SMP Onboarding for details)
- Support Documents
  - AP/SMP Onboarding by PEPPOL Authority
  - Guideline for TIA Signing and Issuing of Certificates
  - Guideline for PKI Certificate Renewal
  - Guideline for PEPPOL AP and SMP accreditation
  - OpenPEPPOL State of play handout
  - About Open PEPPOL handout
  - PEPPOL Marketing flyer handout (3 fold)

# Obligation and documentation

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- OpenPEPPOL AISBL are obliged to
  - Provide the Local PA with any updates to legal documentation
  - Provide the local PA with access to formal marketing materials
  - Handle the membership approval process
- The Local PA are obliged to
  - Ensure validity and storage of legal documents
  - Support and coordinate the AP/SMP test process
  - Coordinate national activities for local AP/SMP members
  - Inform AP/SMP members about the possibility of accreditation



# Tools – Interim use

## Templates

- Document templates to be used when available

## Document Sharing

- Individual setup of Google drive & google docs is allowed during interim
- Mail distribution after meeting as possible solution

## Meeting facility

- No common tool available, [Engagement and onboarding LEAD](#) to provide meeting space of own choice

## Internal chat

- Skype used for internal chat during interim

## Publication of results

- Results and deliverables to be send to [Openpeppol@peppol.eu](mailto:Openpeppol@peppol.eu) for publication when approved.

# Tools – future structure

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## Templates

- Document templates to be used when available – shared through Confluence

## Document Sharing

- Confluence to be used for D2D sharing and continuously access to newest version of process documentation

## Meeting facility

- Confluence and HipChat to be used for webinars and meetings

## Internal chat

- HipChat to be used for internal chat

## Publication of results

- News items and success stories are made public available by the OO – according to the OpenPEPPOL communication policy